

What We Do

Products and services portfolio

ADNOC Distribution offers a comprehensive range of fuel products, such as gasoline (91, 95, 98 octanes), diesel, CNG, and LPG, alongside premium lubricants under the ADNOC Voyager brand. Convenience stores and our non-fuel services - such as car care services and rental properties - cater to diverse customer needs. Additionally, we operate refueling services at key airports, solidifying our reputation as a trusted fuel partner for aviation clients.



B2C: Retail Business

Fuel

(61% of total Gross profit)

Core fuel

ADNOC Distribution is the largest fuel retailer in the UAE, operating 567 stations nationwide. Beyond the UAE, the Company has a network of 199 retail fuel stations in Saudi Arabia and 244 stations in Egypt through its 50% stake in TotalEnergies Marketing Egypt.

EV Charging and alternative fuels

The Company's retail proposition centers on reliable, high-quality fuels and service. To meet evolving customer needs, ADNOC Distribution has installed 402 EV fast and super-fast charging points across its UAE stations and dedicated EV hubs, to address current EV demand. In parallel, the Company is building capabilities in alternative fuels, including biofuels and hydrogen, positioning the business for energy transformation. develop capabilities in alternative fuels such as biofuel and hydrogen.

Non-fuel

(14% of total Gross profit)

ADNOC Distribution's non-fuel retail activities comprise convenience stores, as well as value-added services including car care services, vehicle inspection centers, and rental properties.

Convenience stores

ADNOC Distribution is the UAE's largest convenience store retailer by number of stores, operating 384 convenience stores in the UAE. It also operates 15 stores in Saudi Arabia and 137 stores in Egypt through its 50% stake in TotalEnergies Marketing Egypt.

Car care services

The Company offers car care services at many of its service station locations, including car wash and lube change services. In addition, various services are provided by its partners and tenants, such as vehicle servicing, repairs, and tire changes.

Vehicle inspection

The Company operates 37 vehicle inspection centers in the UAE. It is the only authorized provider of government mandated annual vehicle inspections in the Emirate of Abu Dhabi and offers vehicle inspection services in other Emirates of the UAE.

Property management

The Company manages and leases retail space within its service stations to restaurants and other service providers. Tenants occupy nearly 1,150 properties, including quick-service restaurants and providers of supplementary products and amenities such as banking services and automobile insurance. Major tenants include global and local brands such as McDonald's, Starbucks, KFC, and Al Baik.

Fuel volume breakdown by business



B2B: Commercial Business

Corporate

(20% of total Gross profit)

ADNOC Distribution is the largest supplier of gasoline and gasoline to commercial, residential, industrial and government customers in the UAE wholesale fuels market. The Company also sells and exports lubricants (engine oils and greases) to 52 countries. These are used by commercial, industrial, marine, and government customers for motor vehicles, as well as for other engines, machinery and equipment.

Aviation

(5% of total Gross profit)

ADNOC Distribution sells aviation fuel and provides refueling and related services to strategic aviation customers in the UAE. The Company also offers aircraft refueling and other services to ADNOC's civil aviation customers at multiple airports across the UAE. In addition, the Company owns a 50% stake in TotalEnergies Marketing Egypt, which conducts aviation operations at two airports in Egypt.